



 **dbnzcoatings**

COVERED

Autumn/Winter 2022 Newsletter

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2022 TRAINING
CALENDAR

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PRODUCTS

WHAT'S NEW -
WEBSITE UPDATES



Jason & Shane are knowledgeable in all things paint

DBNZ Coatings Distributor Profile

Linkup Paints new branch in Gisborne

DBNZ would like to congratulate Jason and Kim Barry on the opening of their new Branch, **Linkup Paints Gisborne**.

Linkup Paints have been servicing the Gisborne region for over 40 years and have now added this well stocked and modern branch to their outlet premises .

The branch is now fully operational and stocked with a large range of products including DeBeer, Vim , Spralac and many

other specialist products and consumables.

Contact Jason or Shane at Linkup Paints Gisborne for all your coating and ancillary product requirements in the Gisborne Region.

Linkup Paints Gisborne are located at 1/458 Gladstone Road

Please visit **Linkup Paints Gisborne** website for further contact details.

WIN a \$1,100.00



Family Q BBQ

Simply answer the 3 questions overleaf, enter online.... and be in to **WIN!**

[DETAILS INSIDE >](#)



The branch is fully stocked with leading brands. Jason Barry (above right).

Our Brands



Product Update



Need a Matt or Semi-Gloss Clearcoat finish?

Modern matt and low gloss binder technology has taken the place of the "old matting additives" to produce for you a higher quality product, giving a much more durable and uniform finish.



DeBeer 8-407 Low Gloss Clearcoat and 8-409 Semi-Gloss Clearcoat can give you a range of 5 different "formulated" gloss levels to suit your requirements, anywhere from a dead flat finish, to a saturn, to a semi-gloss.

As a visual guide you can easily refer to the Matt Clear swatch which will show you each of the 5 levels over both a light and dark colour reference.

With more and more modern vehicles sporting low gloss finishes DeBeer gives you the power to match whatever gloss level you require.

Visit your DeBeer distributor "the difference is Clear"

New DeBeer Aerosol Spot Primers

- 1-16503 Spot Primer White
- 1-16505 Spot Primer Light Grey
- 1-16507 Spot Primer Mid Grey
- 1-60 Plastic Primer

The DeBeer aerosol range of primers includes 3 x Spot-Rub Through Primers and a new Plastic Primer (1-60) which is based on special resins to improve adhesion on new un-primed plastic parts found in Automotive Refinish.

These aerosol primers are designed to improve your process and repair times with quick and easy application while constantly maintaining a premium finish.



To order contact your DeBeer distributor

Tech Tip Winter is Coming!

As winter approaches and temperatures go down it may be a great time to remember that cold temperatures can dramatically affect the curing of your catalysed products, in particular primers.



The chemical cross linking that takes place between the resins and hardeners in your catalysed products will slow down the colder it gets and will stop curing completely at **10°C and below**. But don't be fooled, the solvent will have evaporated so the coating may appear "dry" to touch, but it will not be "cured"

E.g. uncured primers when top coated/cleared then baked can cause all manner of sink-back and scratches appearing from under the topcoat. That will = REWORK and a loss of any profit.

To help avoid these pitfalls this is where the smart money will use **IR curing lamps** (often seen unused in the corner of the shop under a layer of dust:) in order to fully cure the coating in as little as 10-12 minutes typically.

Winter is coming, temperatures will drop so now is the time to be smart, be prepared.

May- July 2022 DBNZ Training Calendar

DBNZ proudly offer specialised refinish industry training for those involved in the automotive painting industry, we run these courses throughout the year at our training facility in Hamilton. All our standard DeBeer and Valspar courses are ICAR approved.

UPCOMING COURSE DATES AT THE DBNZ TRAINING CENTRE IN HAMILTON.

DATE	COURSE
29-30th June	DeBeer 900 Waterbase
6-7th July	Valspar Industrial Mix
20-21st July	DeBeer 500 Solvent
27-28th July	OECE Wood Finishes
3-4th August	Open training days (content to suit by request)
10-11th August	Colour and Application
7-8th September	DNA Custom Paints
28-29th September	DeBeer 900 Waterbase

For further information contact Bruce Barnett
027 3999021

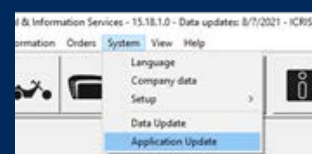
Contact your local DeBeer or Valspar distributor for more information, or call DBNZ on 07 8470944 or contact us at info@dbnz.co.nz

ICRIS NEWS!

If you are an ICRIS user, the latest version is 16.0.2.0. Update your ICRIS version to ensure you have the latest functionality.

Online ICRIS users can update their program by clicking on **System > Application Update**

ICRIS
Intelligent
Colour Retrieval



Product Review



Valspar Industrial Mix (VIM)

Valspar Industrial Mix (VIM) is a leading brand of high-performance, heavy-duty coatings. The VIM range has been developed especially for the commercial vehicle and light industrial market.

Valspar Industrial Mix is designed to offer the ultimate mix of corrosion protection, gloss and colour retention and aesthetic appeal, ensuring your valuable

assets continue to perform and look their best for longer.

Contact your Valspar distributor to secure the superior product that will set your assets ahead of the rest.



Competition #1 Results

'COVERED Newsletter' 1st Edition Winners

We had a great number of entries, and the lucky winner for the COVERED first edition customer competition is Jayden Page from Palmerston North Panel & Paint.

Jayden wins a \$500.00 Torpedo 7 Voucher.

Pictured is Paul Donalson from Complete Paints presenting the voucher to Jayden

Say Hi

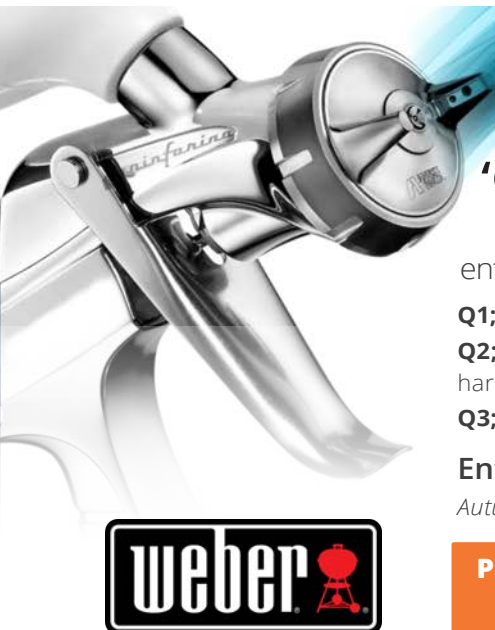
New Team Members



Introducing **Bianca Schalkwijk** to the DBNZ colour Team as the new colour technician



Introducing **Fin Kirkwood**.
The new Warehouse supervisor



Enter our 'Covered' #2 Competition

Simply answer the 3 questions below & enter to **WIN a \$1,100.00 Weber Family Q BBQ**

Q1: In what city is the new Linkup branch located?

Q2: At what temperature does the cross-linking between resins and hardeners stop?

Q3: What distributor do you buy your DBNZ products from?

Enter on our website; www.dbnz.co.nz/covered

Autumn Competition Drawn: July 31. Winners notified direct.

PLUS: All entries go into an annual draw to win a holiday weekend (you must enter every Covered quarterly competition)



What's new online

DBNZ online Forms

OECE COLOUR FORMULATION REQUEST, COLOUR REQUEST AND COLOR INVESTIGATION FORMS

No matter where you are, if you have a smart device with internet (cell phone, tablet) or a computer, you can complete and send forms!

To access the forms, you will need to use the same 'user' you use to access the colour search tool for OECE colours.

In case your branch doesn't have one, please send me an email to tomas.medina@dbnz.co.nz and we will set up a user for your branch.

To use the forms, click on forms in the main navigation menu, enter your user and password, select the desired form, complete all fields and click submit. The email entered in the form field "Email Address" will get a copy of the form, and the DBNZ team will get another copy.

Please store the forms sent for your own reference.

DBNZ online Flyers & Brochures

You can find a new section of digital Flyers and Brochures via the last drop down menu item under 'Products'



Already uploaded are a very useful documents such as Best Practices, Tinting Guides, Product Information and much more.

This section will be continuously updated providing a valuable source of easy access information.

DBNZ Service Program

elevate



In today's business environment, the industry sectors we operate in are changing rapidly, and with these changes we collectively as business operators also need to change.

elevate is a services program provided by DBNZ in-conjunction with our distributor network specifically for our customers.

Some examples of those services are business and management consultancy, paint shop process and procedures, staff training, etc, with services being provided by the DBNZ team and a range of professional contractors.

We hold regular **elevate** seminars that feature special guests, industry speakers, and interactive discussions designed to help you and your business.

Distributor Details

We've got
New Zealand
covered



Whangarei Paint Centre
WHANGAREI
09 430 2414
www.wpcpaints.co.nz

Wairau Paint Centre
AUCKLAND
09 443 3430
www.wpcpaints.co.nz

Linkup Paints
AUCKLAND
09 262 2249
www.linkupauckland.co.nz

Linkup Paints
HAMILTON
07 847 0933
www.linkup.co.nz

Linkup Paints
TAURANGA
07 571 8921
www.linkupbop.co.nz

Linkup Paints
GISBORNE
06 863 0592
www.linkupbop.co.nz

Complete Paints
NAPIER
06 843 1122
www.completepaints.com

Complete Paints
PALMERSTON NORTH
06 652 0137
www.completepaints.com

Hardy Packaging
NEW PLYMOUTH
06 758 9036
www.hardypackaging.co.nz

Linkup Paints
WELLINGTON
04 586 4777
www.linkupwellington.co.nz

Guthrie Bowron
NELSON
03 548 1114

Guthrie Bowron
MOTUEKA
03 528 8986

Guthrie Bowron
GREYMOUTH
03 768 0998

Colour Connection
DUNEDIN
03 455 0988

DBNZ Coatings
07 847 0944
info@dbnz.co.nz

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www.dbnz.co.nz